



Commercial New Construction or Major Renovation

Path 1: Zero-Net Energy / Deep Energy Savings



Get to Net Zero with Help from Mass Save

Partner with the Sponsors of Mass Save for help reaching your team's zero net energy (ZNE) goals while getting the project on a path to minimize future overall energy use.

If you are planning a ZNE commercial or industrial building project, receive the highest level of incentives to offset project costs, as well as resources and tools to help you achieve a very low energy use intensity (EUI) and ultimately, zero-net energy success.

Zero Net Energy and Post Occupancy Performance

In this pathway, Mass Save Sponsors support customers all the way through a year of post occupancy performance--setting customers up for success not only in the design phase, but through construction and operation.

Project Eligibility Requirements*

1. Commit to a ZNE, ZNE ready or Passive House (as a path to zero) project
2. Target a goal of 25 EUI or less **
3. Minimum of 20,000 square feet (sf) of heated and cooled space
4. Must anticipate year-round occupancy
5. Engage your Mass Save Sponsor(s) before 50% schematic design
6. Include ZNE or ZNE ready goal and EUI target in project documents
7. Commit to building commissioning

* Please refer to MOU document for full eligibility requirements

** If 25 EUI is not possible due to project type or hours of operation, contact your Sponsor to discuss an alternative EUI target



Zero net energy buildings consume as much energy as they produce over a 1 year period.

About Mass Save:

Mass Save® is a collaborative of Massachusetts' natural gas and electric utilities and energy efficiency service providers including Berkshire Gas, Blackstone Gas, Cape Light Compact, Columbia Gas, Eversource, Liberty Utilities, National Grid, and Unitil. We empower residents, businesses, and communities to make energy efficient upgrades by offering a wide range of services, rebates, incentives, trainings, and information.

WE ARE MASS SAVE®:



By partnering with the Sponsors of Mass Save early on in your high-performing building project, you gain:

- Services of a zero energy expert to help develop the most cost-effective EUI reduction strategies to reach low EUI and ZNE goals
- Financial incentive paid at construction completion
- Post occupancy incentive if the project meets the EUI target after a post occupancy period plus optional technical support to help teams succeed
- The highest level of energy cost savings as soon as your building is operational
- ZNE and Passive House (PH) certification support and incentives
- Design team incentives of up to \$15,000 for integrated, creative design aimed at attaining very low EUIs and ZNE

Summary of ZNE/Deep Energy Savings Incentives

Customer Incentives

Construction Incentive	Paid if the project design successfully achieves a 25 EUI or alternative target approved by Mass Save Sponsor(s)	\$1.25/sf
Post Occupancy Incentive	Available following the 1-year post-occupancy period if customer successfully shows the project achieved the target EUI	\$1.00/sf
ZNE or PH Certification Incentive	Paid to customers that officially certify their projects as ZNE or PH	\$3,000
Technical Assistance for ZNE Services		Up to \$10,000
Verification Incentive		50% of fee up to \$10,000

Design Team Incentives

Calculated at \$0.20/sf and capped at \$15,000, but not less than \$8,000 per project

Go to [MassSave.com/business](https://masssave.com/business), click on the **Find Your Mass Save Sponsor tool and enter your zip code to connect with your your Mass Save Sponsor(s).**

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